











## Second Quarter 2025 Earnings Presentation

July 31, 2025



## Today's Speakers

Marty Kropelnicki
Chairman & CEO



James Lynch
Sr. Vice President, CFO & Treasurer



Shilen Patel
Chief Business Development Officer and
Vice President, TWSC, Inc.





## Forward-Looking Statements and Other Important Information

This presentation contains forward-looking statements within the meaning established by the Private Securities Litigation Reform Act of 1995 ("PSLRA"). The forward-looking statements are intended to qualify under provisions of the federal securities laws for "safe harbor" treatment established by the PSLRA. Forward-looking statements in this presentation are based on currently available information, expectations, estimates, assumptions and projections, and our management's beliefs, assumptions, judgments and expectations about us, the water utility industry and general economic conditions. These statements are not statements of historical fact. When used in our documents, statements that are not historical in nature, including words like will, would, expects, intends, plans, believes, may, could, estimates, assumes, anticipates, projects, progress, predicts, hopes, targets, forecasts, should, seeks or variations of these words or similar expressions are intended to identify forward-looking statements. Examples of forward-looking statements in this presentation include, but are not limited to, statements describing expectations regarding financial performance, operating plans, capital investments and expenditures, depreciation, expectations regarding California Water Service Group's (Group or Company) plans and proposals pursuant to an accordance to the contract pursuant to the contract pursuant to accordance to the contract pursuant to th pursuant to and expected benefits resulting from the Silverwood agreement, PFAS-related investments and receipt of PFAS settlement proceeds, rate base growth, customer growth potential, compound annual growth rate, sufficiency of cash and liquidity to support capital investment and growth, and annual dividend yield. Forward-looking statements are not quarantees of future performance. They are based on numerous assumptions that we believe are reasonable, but they are open to a wide range of uncertainties and business risks. Consequently, actual results or outcomes may vary materially from what is contained in a forwardlooking statement. Factors that may cause actual results or outcomes to be different than those expected or anticipated include, but are not limited to: the outcome and timeliness of regulatory commissions' actions concerning rate relief and other matters, including with respect to the 2024 GRC; the impact of opposition to rate increases; our ability to recover costs; Federal governmental and state regulatory commissions' decisions, including decisions on proper disposition of property; changes in state regulatory commissions' policies and procedures, such as the CPUC's decision in 2020 to preclude companies from proposing fully decoupled WRAMs, which impacted the 2021 GRC Filing: changes in California State Water Resources Control Board water quality standards; changes in environmental compliance and water quality requirements. such as the United States Environmental Protection Agency's (EPA) finalization of a National Primary Drinking Water Regulation establishing legally enforceable maximum contaminant levels (MCL) for six PFAS in drinking water in 2024; the impact of weather, climate change, natural disasters, including wildfires and landslides, and actual or threatened public health emergencies, including disease outbreaks, on our operations, water quality, water availability, water sales and operating results and the adequacy of our emergency preparedness; electric power interruptions, especially as a result of public safety power shutoff programs; availability of water supplies; our ability to invest or apply the proceeds from the issuance of common stock in an accretive manner; consequences of eminent domain actions relating to our water systems; our ability to renew leases to operate water systems owned by others on beneficial terms; increased risk of inverse condemnation losses as a result of the impact of weather, climate change, and natural disasters, including wildfires and landslides; housing and customer growth; issues with the implementation, maintenance or security of our information technology systems; civil disturbances or terrorist threats or acts; the adequacy of our efforts to mitigate physical and cyber security risks and threats; the ability of our enterprise risk management processes to identify or address risks adequately; labor relations matters as we negotiate with the unions; changes in customer water use patterns and the effects of conservation, including as a result of drought conditions; our ability to complete, in a timely manner or at all, successfully integrate and achieve anticipated benefits from announced acquisitions; restrictive covenants in or changes to the credit ratings on our current or future debt that could increase our financing costs or affect our ability to borrow, make payments on debt or pay dividends; risks associated with expanding our business and operations geographically; the impact of stagnating or worsening business and economic conditions, including inflationary pressures, general economic slowdown or a recession, changes in tariff policy, and uncertainty regarding tariffs and other retaliatory trade measures, the interest rate environment, changes in monetary policy. adverse capital markets activity or macroeconomic conditions as a result of geopolitical conflicts; the impact of market conditions and volatility on unrealized gains or losses on our non-qualified benefit plan investments and our operating results; the impact of weather and timing of meter reads on our accrued unbilled revenue; the impact of evolving legal and regulatory requirements, including emerging environmental. social and governance requirements; the impact of the evolving U.S. political environment that has led to, in some cases, legal challenges and uncertainty around the funding, functioning and policy priorities of U.S. federal regulatory agencies and the status of current and future regulations; and other risks and unforeseen events described in our Securities and Exchange Commission ("SEC") filings. In light of these risks, uncertainties and assumptions, investors are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this presentation. When considering forward-looking statements, you should keep in mind the cautionary statements included in this paragraph, as well as the Annual Report on Form 10-K. Quarterly 10-Q, and other reports filed from time-to-time with the SEC. We are not under any obligation, and we expressly disclaim any obligation to update or alter any forward-looking statements, whether as a result of new information, future events or otherwise. A credit rating is not a recommendation to buy, sell, or hold any securities, and may be changed at any time by the applicable ratings agency and should be evaluated independently of any other information.



Strong performance through first half of 2025; while diluted EPS decreased 51% from YTD 2024 GAAP EPS, diluted EPS exceeded YTD 2024 non-GAAP EPS by 15%\* 2

Invested \$119.4M in Q2 2024 in new utility plant, bringing total YTD investments to \$229.5M, 7% ahead of 2024 YTD record amount 3

Advanced the 2024 California General Rate Case ("GRC"); proceeding remains on schedule

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Signed agreements
to add up to
15,000+ new
wastewater
connections
through a master
planned
community in
Silverwood,
California

5

Received first PFAS settlement payment for California, Washington, and New Mexico 6

Maintained industry leading credit rating for Cal Water of A+/stable from S&P Global

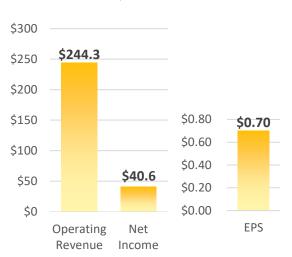
<sup>\*</sup>As a result of the delayed 2021 California GRC decision, interim rate relief related to 2023 was recorded in Q1 2024 and finalized in Q2 2024. Non-GAAP measures adjust for the impact of 2023 interim rate relief on 2024 results. For more information, see the reconciliation of results and related explanations in the Appendix.



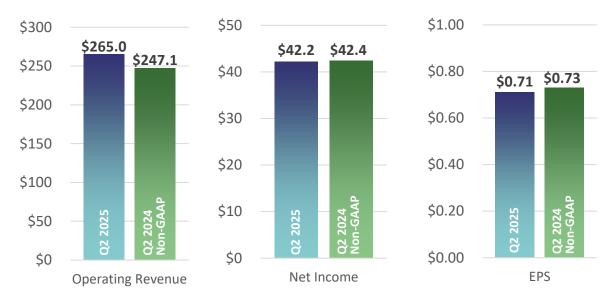
## **Consistent Financial Results in Q2 2025**

(in millions, except EPS)

#### **Q2 2024 GAAP**



#### Q2 2025 vs. Q2 2024 Non-GAAP\*



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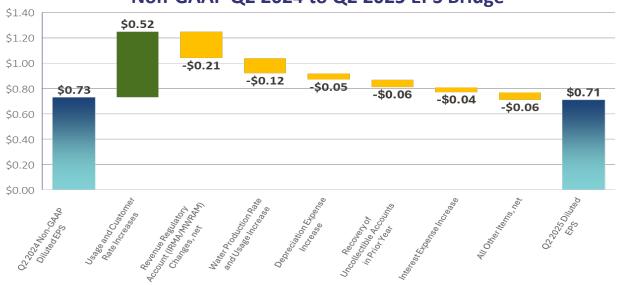


### **Diluted EPS Q2 2024 to Q2 2025**

#### Q2 2024 GAAP vs. Q2 2025



#### Non-GAAP Q2 2024 to Q2 2025 EPS Bridge\*



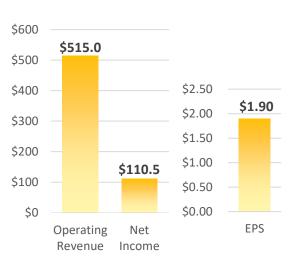
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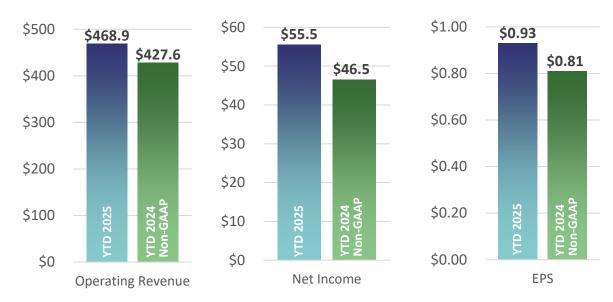
## Strong Financial Results YTD 2025

(in millions, except EPS)

#### **YTD 2024 GAAP**



#### YTD 2025 vs. YTD 2024 Non-GAAP\*



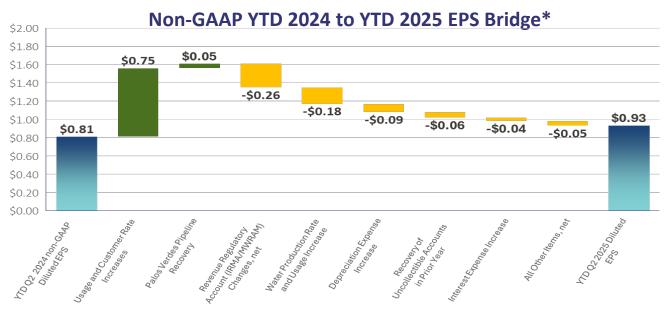
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## Diluted EPS YTD 2024 to YTD 2025

#### YTD 2024 GAAP vs. YTD 2025





\*As a result of the delayed 2021 California GRC decision, interim rate relief related to 2023 was recorded in Q1 2024 and finalized in Q2 2024. Non-GAAP measures adjust for the impact of 2023 interim rate relief on 2024 results. For more information, see the reconciliation of results and related explanations in the Appendix.



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## Capital Investment & Depreciation

Growth in capital investment outpaces depreciation

2025-2027 TOTAL
Cap-Ex
4x
DEPRECIATION

**Cap-Ex**Q2 2025 YT

\$119.4M \$36.0M Depreciation YTD 2025 **\$229.5M** \$72.0M Depreciation



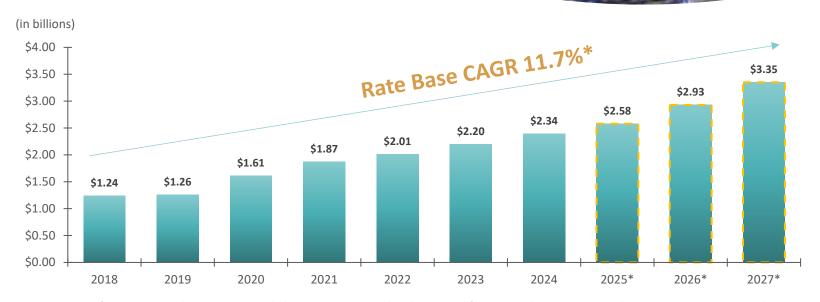
\*Estimates for 2025-2027 are based on amounts requested in the 2024 California GRC application plus estimated capital expenditures in other states; these capital expenditures are subject to review and approval by the CPUC and other regulators.



Note: Estimates for 2025-2027 exclude anticipated PFAS-related capital investments. Remaining estimated PFAS program expenditures of \$220M (before potential offsets) representing \$163M in treatment and \$57M in well replacement costs. The PFAS expenditures are expected to be incurred over multiple years.

## Regulated Rate Base Growth

Estimated to achieve over \$3.3 billion by 2027



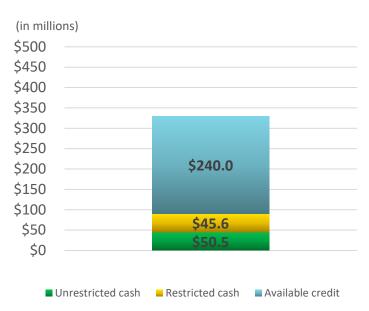
\*2025-2027 rate base estimates include amounts requested in the 2024 California GRC plus estimated rate base in other states; these values are not yet adopted and are subject to review and approval by the CPUC and other regulators.





# Liquidity Profile

Group maintains strong liquidity profile to execute capital plan and strategic M&A investments



- Expect to have adequate resources to support capital investment and growth
- Credit facilities of \$600M that can be expanded up to \$800M; facilities mature in March 2028
- Renewed ATM in May 2025 with \$350M shelf. No program sales occurred in Q2 2025
- Cal Water's credit rating A+/stable affirmed at S&P Global
- Authorized Cal Water capital structure of 53.4% equity and 46.6% debt supports future growth



As of June 30, 2025



377nd

Consecutive Quarterly Dividend in Amount of

\$0.30

58<sup>th</sup>

Announced Annual Increase Expected to Yield 2025 Annual Dividend of

\$1.20

\$0.04

One-Time Special Dividend Brings Anticipated 2025 Dividend to

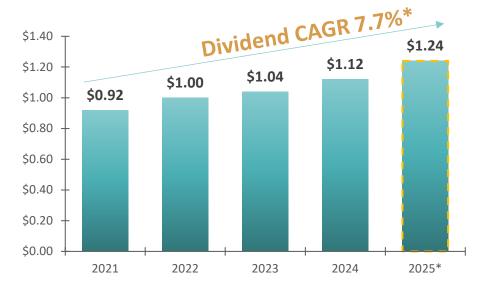
\$1.24

10.71%

Announced 2025 Dividend Increase (Reflects One-Time Special Dividend)

7.7%

Anticipated Five-Year Dividend CAGR



<sup>\*</sup>Anticipated 2025 annual dividend includes one-time \$0.04 special dividend





#### **2024 California General Rate Case**

## **LUWEP**

Application proposes Low-Use Water Equity Program that would decouple revenue from water sales to enhance affordability

\$1.6B

Investment proposed in Cal Water from 2025-2027

Month-long process begun for triennial rate case filing before **CPUC** 

#### Key updates since filing:

- Settlement discussions took place during the month of April.
- Hearings before the Administrative Law Judge ("ALJ") occurred in May 2025.
- After the hearings, the ALJ requested additional information that parties to the proceeding responded to in June 2025.
- Briefs were filed on July 7, 2025, and reply briefs were filed on July 28, 2025. A final law and motion hearing is scheduled on August 5, 2025, with the case then considered submitted to the ALJ to draft a Proposed Decision.

#### Requests rate adjustments necessary to generate total revenue increases of:

- **\$140.6M**, or 17.1%, for 2026
- **\$74.2M**, or 7.7%, for 2027
- **\$83.6M**, or 8.1%, for 2028





#### **EPA** maintains **PFOA/PFOS** limits

EPA will keep MCLs for PFOA and PFOS at **4 ppt** while reconsidering standards for other PFAS compounds.



## Extended compliance timeline proposed

A rule expected this fall would extend PFOA/PFOS compliance deadline from **2029** to **2031**, with finalization in 2026.





## Remains committed to investment

Group continues investing in treatment across California, Washington and New Mexico, including well replacements to address PFAS

## PFAS project timeline shifts

Some well replacements will shift portion of planned \$226.0M in PFAS investments from 2025–2027 to later years

## Aligned with regulatory approach

Cal Water phased investment strategy supports compliance with evolving EPA guidance while minimizing customer impact

## Settlement reached with groundwater responsible party

Group is party to **four** separate class-action settlements designed to resolve certain drinking water PFAS claims

In May 2025, Group received \$10.6M of proceeds, net of legal fees and expenses, from settlement with 3M Company; this was first of 10 unequal settlement installments Group expects to receive from 3M

Proceeds from settlements with other **three** responsible parties are expected to be received beginning late 2025





Agreement: Cal Water signed agreements in June 2025 with affiliate of DMB

Development to own/operate wastewater and recycled water systems of new master-planned, mixed-use community currently under construction in San Bernardino County.

Beginning: Upon completion of the wastewater treatment plant, Cal Water

will begin serving approximately 500 initial wastewater

connections being served by City of Hesperia.

**Buildout:** At full buildout of development, Silverwood is expected to have

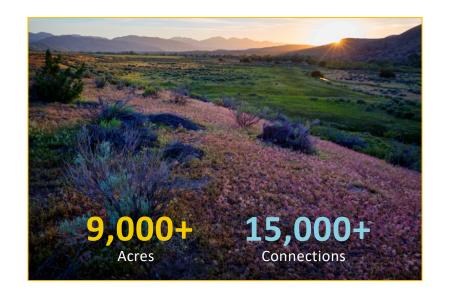
15,000+ customer connections.

Ownership: Cal Water will take ownership of wastewater collection system

and recycled water distribution system in phases as they are completed and ready to accommodate new connections. Phase-

1 investment is expected to range between \$60.0M and

\$70.0M.







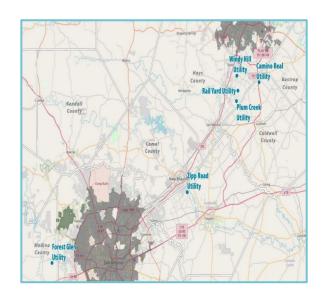
Strategic expansion into high-growth areas leveraging Group's deep experience

2021

Group invested in BVRT Water Resources, a privately owned regional water & sewer utility



Majority shareholder of BVRT BVRT-owned regulated utilities in high-growth areas near Austin, TX



## **BVRT**

New utility incubator for Group, investing in & growing greenfield water & sewer utilities

**Group brings** 

## Experience Strong national brand Capital



## **BVRT Update**

19,000+

Total connected & committed customers in 2025

20,000+

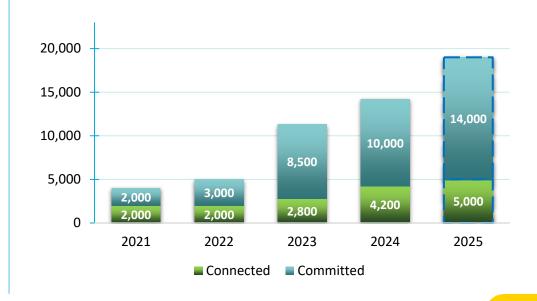
Additional likely customers in existing service areas

100,000+

Additional potential customers near existing service areas

- In June 2024, BVRT filed rate case for 5 utilities with Public Utility Commission of Texas (PUCT)
- During the second quarter of 2025, settlement was reached with Consumer Advocate
- PUCT approval is pending

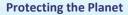
#### **Connected and Committed Customers**







## **2024 Sustainability Report**





- Reduced Scope 1 and 2 greenhouse gas emissions by 23.5% over base year 2021.
- Invested nearly \$3 million on emissions-reducing energy solutions, such as LED lighting retrofits, EV charger installations, and new HVAC controls.
- Achieved a B- on both its second annual CDP Climate Questionnaire and first annual Water Questionnaire.

#### **Governing with Integrity**



Refining supplier risk management program designed to maintain a strong, principled supply chain.

Discussing environmental, social, and governance-related matters throughout the year with the Board of Directors (Board) at Board committee meetings.

Sourcing high-quality products and services through its Supplier Diversity Program.

#### **Serving Customers**



- Conducted more than 615,000 water quality tests and achieved 100% compliance.
- Donated over \$1.1 million to local community organizations, including annual Firefighter Grant Program.
- Proactive investment in wildfire-hardening projects, such as additional pipelines, pumps, and emergency generators, to better position the company during fires.

#### **Engaging the Workforce**



- Invested more than \$815K in employee training and continuing education.
- Launched Group's Career Pathways program, which outlines specific training, experience, and education recommended for advancement within the company.
- Conducting CEO town halls and quarterly leadership visits to all subsidiaries.





#### **Non-GAAP Financial Measures**

The Company's revenue, net income, and diluted earnings per share are prepared in accordance with Generally Accepted Accounting Principles (GAAP) and represent amounts reported on filings with the Securities and Exchange Commission. Adjusted revenue, net income, and diluted earnings per share are non-GAAP financial measures representing GAAP balances that, in this earnings presentation, are adjusted to exclude the effects of 2023 interim rate relief related to the delayed 2021 California GRC decision recorded by the Company in March 2024 and finalized in the second quarter of 2024. These non-GAAP financial measures are provided as additional information for investors and analysts to better assess the Company's 2025 financial performance as compared to 2024 without the impact of the 2023 interim rate relief on 2024 results. Management also uses these non-GAAP financial measures in evaluating the Company's performance. These non-GAAP financial measures may be different from non-GAAP financial measures used by other companies, even when the same or similarly titled terms are used to identify such measures, limiting their usefulness for comparative purposes. Further, these non-GAAP financial measures should be considered as a supplement to the financial information prepared on a GAAP basis rather than an alternative to the respective GAAP measures.

#### **Reconciliation of Non-GAAP Financial Measures**

(in millions, except per share amounts)	3 Months Ended June 30,		YTD Ended June 30,	
	2025	2024	2025	2024
Reported GAAP Operating Revenue	\$264,954	\$244,299	\$468,927	\$515,048
Adjustments:	<b>4204,334</b>	Ş244,233	<b>7400,327</b>	7313,040
2023 interim rate relief related to the 2021 California GRC recorded in 2024	_	2,784	_	(87,482)
Adjusted Operating Revenue (non-GAAP)	\$264,954	\$247,083	\$468,927	\$427,566
Reported GAAP Net Income	\$42,168	\$40,551	\$55,499	\$110,468
Adjustments:				
2023 interim rate relief related to the 2021 California GRC recorded in 2024	_	1,833	_	(63,980)
Adjusted Net Income attributable to California Water Service Group (non-GAAP)	\$42,168	\$42,384	\$55,499	\$46,488
Reported GAAP Diluted Earnings Per Share	\$0.71	\$0.70	\$0.93	\$1.90
Adjustments:				
2023 interim rate relief related to the 2021 California GRC recorded in 2024	_	0.03	_	(1.09)
Adjusted Diluted Earnings Per Share (non-GAAP)	\$0.71	\$0.73	\$0.93	\$0.81

